On July 31, 2017, Safe Harbor Marinas officially welcomed Harbor House Marina to the family. Located in Stamford, CT, in the east harbor behind the hurricane barrier, it is well-known for its family-friendly atmosphere and beautiful surroundings. The 97-slip marina is located adjacent to the high-end condominium complex that shares its name and enjoys a peaceful atmosphere. “We are delighted to welcome Harbor House to the group,” says Baxter Underwood, CEO of Safe Harbor Marinas. “Stamford is a great boating location and Harbor House Marina offers a safe, snug haven in summer and winter.”

Located about an hour by car from New York City, Stamford has been dubbed “Wall Street North” for its banking and finance sectors. However, it offers much more, including great restaurants, a vibrant nightlife and easy access to all modes of transportation. Recent development has brought expanded housing, shopping, events and activities to this city which is expected to be the second largest in the state by 2018.

Many slip holders at Harbor House live out-of-state and prefer to drive to be closer to better cruising waters. The marina has about a 50/50 mix of sail and power boats. Jon and Bobbie Potaki (Summer Star) have been members since 2009 and speak of their “great circle of friends” at Harbor House. “We always have a good time here,” says Bobbie. “It’s worth the drive from New Jersey, and we are here almost every weekend.” Bobbi and Warren Breslow (Aquila) have been members for 15 years and the day we were there taking photos, they were headed to Asheroken, across Long Island Sound, for an overnight gathering with several other members. “We’re a pretty active group, and it’s always fun!” said Bobbi, “You should come along!” For Joan and Stewart Reitzfeld on Tropical Sunset, being part of Brewer is a big positive. “We’ve been to several Brewer locations over the years and enjoyed them all,” said Stewart, “and we’re headed for Brewer Capri (Port Washington) tonight!” He remembered being helped by Jack Brewer’s father at R.G. Brewer Hardware in Mamaroneck and how he knew exactly where every piece of hardware was right down to the smallest and most unusual.

For several slip holders, their winter home will be aboard at Harbor House. Todd Breden, General Manager for Brewer Yacht Haven and Harbor House Marina, welcomes liveaboards in summer and winter. “We are well organized to make them comfortable and are aware of what’s needed to keep everyone as safe as possible,” explains Todd. “The showers and restrooms will be available at Yacht Haven, as well as Harbor House, throughout the winter. Our staff works year round, and the work that we have planned can go on without disturbing them.”

Upgrades that are proposed include increased security measures, new WiFi throughout the marina, revitalized pumpout facility, and property improvements such as new docks and a larger deck area. Some issues have already been addressed such as steam cleaning the bathrooms and electrical upgrades on the docks for safety reasons. Other benefits for new Safe Harbor members at Harbor House include the loyalty program which offers free and discounted nights at other Safe Harbor locations, fuel discounts, invitations to the Safe Harbor Rendezvous and access to the exclusive Safe Harbor Insurance program by Gowrie Insurance.

Harbor House members can also have their vessels serviced by Brewer professionals including cleaning, mechanical work, paint and bright work. “Anything we can’t do here in the marina,” says Todd, “we can facilitate being done at another Brewer facility.” He extends a big welcome to all and along with the entire Safe Harbor crew a sincere “Thank you” for the opportunity to earn your business.
Tide Watch is a newsletter created in-house specifically for Safe Harbor Marinas members. It is published twice a year. Over 14,000 copies of each issue are direct-mailed in the Spring and Fall, at the open and close of each boating season. We welcome feedback, contributions, questions, and ideas.

While we enjoy sharing our stories with you, we also have an interest in hearing your stories. If you cruise between any of our marinas this season, let us know where you’ve been and how you’ve spent your time. Feel free to enclose pictures; we may include them in a future edition.

Lynn Oliver
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If you no longer wish to receive this newsletter and would like to be removed from our mailing list, please send an e-mail to tidewatch@shmarinas.com with the word REMOVE in the subject line. In the body of your e-mail, be sure to note your name and address, as it appears on your copy of Tide Watch, as well as the name of your home port Safe Harbor Marina. Thank you.

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At the Helm
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Preferred Boat Insurance
By Gowrie Insurance
Dear Safe Harbor Members,

The boating season extended well into the fall this year and I hope you were able to enjoy many special days on the water with your family and friends. Our goal is to make your time at the marina and on your boat the best it can possibly be.

To that end, we have been working to improve our facilities, staff training, and offerings. The survey that was emailed to all SHM members in July has helped us better understand your preferences and concerns as well as where we can improve. We are in the process of budgeting for capital expenditures for 2018 and beyond to continue to build and improve our family of world-class marinas. We recognize you have a choice of where to keep your boat and the service techs to work on it. We want to earn your business every day in all that we do.

Part of the upgrades we have been making are in accounting practices, safety procedures, and technology. While there have been some challenges and stress in making changes, the Safe Harbor crew have been diligent and professional. Many of these changes were overdue and make us stronger moving forward.

Today more than ever, the Brewer mark of service is alive and well within the Safe Harbor family of marinas. Our service departments are recognized for professionalism, reliability, and consistent quality. This will continue to be true even as we add Brewer service departments to Safe Harbor marinas all across the country.

We thank you for choosing Safe Harbor and hope you will take advantage of the 2018 loyalty program, including the Rendezvous events that have become so popular. We appreciate your patience and understanding during this transition time and welcome your comments and questions.

Wishing you a healthy and happy holiday season,

Chief Operating Officer, Safe Harbor Marinas
office: 860/399-7906 | cell: 860/227-7005
email: rpotts@shmamarinas.com

At the Helm
2018 Safe Harbor Loyalty Program

All SHM Seasonal Members will receive the Fuel Discounts & SHM Exclusives!

SHM Annual Members will receive these benefits PLUS Free & Discounted Transient Nights.

SHM Members must meet ONE (1) of the following requirements to qualify as an Annual Member & be eligible for ‘Transient Night’ benefits:

• Individual must be signed to a current annual storage/slippage lease agreement.
  - OR-

• Individual must be a current storage/slippage customer for twelve (12) consecutive months or more (looking back).

The Small Print.

1. Blackout dates apply to ‘free transient nights’ ONLY (‘50% discount nights’ may still be used) at the following locations on ALL holidays & ALL weekends from Memorial Day through Labor Day: Brewer Stirling Harbor, Brewer Yacht Yard at Mystic, Brewer Plymouth Marine, & Brewer Yacht Yard at Greenport.

2. The following restrictions apply at Harbortown Ft. Pierce Marina:
   From November 1st - May 1st, ALL ‘transient night discounts’ are not valid. Blackout dates apply to ALL ‘transient night discounts’ on ALL holidays year-round.

SHM BLACK CARD LOYALTY PROGRAM RULES & REGULATIONS:

1. All SHM Loyalty Program benefits, including transient night stays, are ONLY redeemable within a single calendar year. Unused benefits DO NOT roll over to the following year.

2. To qualify for SHM Black Card benefits, customer must have a credit card on file with their home marina office & maintain a current account.
Earning Privileges has never been easier.

All Annual & Seasonal Members automatically receive the SHM Black Card as part of your Safe Harbor agreement.

FUEL DISCOUNTS

* 40¢ OFF/gallon (Monday - Friday)
* 20¢ OFF/gallon (Saturday & Sunday)

SHM EXCLUSIVES

* SHM preferred boat insurance
  * Unbeatable discounts on houseboats, charter boats, hotels, & cabin rentals nationwide & more!

EARN EVEN MORE!

Annual Members receive all the exclusive privileges of the Black Card including fuel discounts & access to preferred boat insurance.

ENJOY A NIGHT ON US

Annual Members receive

* 8 FREE transient nights, plus
* 10 transient nights at a 50% discounted rate


Please reference our website for program details, exclusions, and differences between the seasonal program, and the annual program. shmarinas.com
When we checked in with open water swimmer Christopher Swain last winter, his 133-mile Swim for Clean Water—from the ocean off the eastern tip of Long Island to New York City—was still underway despite jellyfish, sharks, sunburns, outboard motor breakdowns, blizzards, gale-force winds, and freezing waters.

Swain had paused near the 80-mile mark after a bad fall on a concrete floor left him with a severe shoulder sprain. After two months of physical therapy, Swain returned to the water to finish his swim.

At the 100-mile mark, Swain swam into the Brewer Post Road Boat Yard in Mamaroneck. There he met Jack Brewer, Founder of Safe Harbor Marinas, and together they agreed to promote Swain’s “Best Practices for Boaters,” a comprehensive collection of suggestions boaters can use to protect their local waterways.

On the dock, Jack told a story about his late mother, an avid swimmer, who used to swim the three miles from Mamaroneck to Rye on summer afternoons, journeys which fueled her lifelong commitment to clean water. “Clean water has always been important to my family,” said Jack. “The more we can get people to embrace clean water, the better.” Jack went on to explain that as a large coastal landowner, he saw himself as a steward of the delicate ecosystems near his facilities. “People want to work with us because we take care of our members, and we take care of the special places where we work. It’s just good business.”

After passing Mamaroneck, Swain took advantage of warming sea surface temperatures in June to finish his swim. He swam under the Throg’s Neck Bridge (where Long Island Sound becomes the East River), down the East River, through New York Harbor, out through the Narrows, and into the Atlantic Ocean. Says Swain, “Long Island Sound and the East River are really the same connected waterway: a long slice of ocean that passes between Long Island and the mainland. That’s how the hydrology works, and I wanted my swim to reflect that.”

After Swain finished his swim, he did a series of press interviews in his dripping wetsuit and Brewer cap. Swain was able to reach a worldwide audience of several hundred thousand people with his clean water message, which included a call for a permanent end to the dumping of sewage into our waterways.

Now that Swain is back on dry land, he plans to focus some of his energy on supporting and expanding Safe Harbor Marinas environmental stewardship efforts. He will work with our staff to ensure the Safe Harbor family carries forward the legacy of protecting the waters that we use and enjoy.

Look for Swain in the coming months at a Safe Harbor location near you! ✪

You can follow Swain’s progress by searching “Swim With Swain” on Facebook, Twitter, or Instagram. You can see the interactive map showing his locations and water quality data at: Swimwithswain.org.
Geronimo is a 69’ Coast Guard-certified Sailing School Vessel that focuses on teaching marine science, sailing and navigation skills to students at St. George’s School in Middletown, RI. Most recently in the Bahamas tagging turtles for research, the vessel spent time this summer at Brewer Cove Haven, Barrington, RI, getting a new Awlgrip finish on the hull and work on the mast.

Built in 1998 by New England Boatworks, Geronimo was custom-designed for St. George’s School by Ted Fontaine for the purpose of sail training and oceanographic research. The school's curriculum includes six-week at-sea semesters for as many as 20 students with trips lasting up to two years away from her homeport of Newport. All of the vessel's systems are designed to be easily accessible for service since Geronimo is in near full-time use including the occasional ocean race. Geronimo is a composite-built cutter-rigged sloop with a draft of 13’5” with the board down and 6’9” up and a beam of 18’7”. The mast is 85’ above the waterline. As a Sailing School Vessel, Geronimo must regularly meet inspection standards by the US Coast Guard for safety, drills, and the professional crew.

Always under the watchful eye of professional sailors and teachers, students are the crew and learn to steer, navigate, stand watch, cook, clean and take on, increasingly more, responsibilities during the voyage. It is also a life-changing experience that builds confidence, teamwork, reliance and leadership. The school's website states “Geronimo is a voyage of self-discovery. Student crew members discover the joys and challenges of life aboard a 69-foot cutter as they sail along one leg of a tour that in 2017-18 will take the boat along the eastern coast of the U.S., from Rhode Island to the Bahamas and back. As they live, learn and explore together, classmates discover what it truly means to be a crew.”

Chris Ringdahl, Assistant Manager at Brewer Cove Haven, oversaw the work on Geronimo this summer and spoke of the vessel and her special purpose. “It’s really incredible to be a part of taking care of her when you think of the experiences that happen on board for these kids. Some can be as young as 14 and never sailed before, and they come back having seen a whole different world!” He explained that Geronimo has been a regular visitor to Brewer Cove Haven over the last few years for maintenance and repairs between voyages. “It works well for us because they need the work done during times that are somewhat quiet for us. And when they say we have three weeks to get something done, they mean three weeks! It’s been a good experience for all of us. They are happy with what we do, and we feel like we are part of something pretty special.”

“Geronimo provides student sailors a life-changing experience that builds confidence, teamwork, reliance & leadership.”

“Geronimo provides student sailors a life-changing experience that builds confidence, teamwork, reliance & leadership.”
2017 marked the fifth year of Brewer (now Safe Harbor) Rendezvous and also the year member attendance soared. Originally conceived as a fun way to encourage members to visit new locations and meet other members, this year’s events proved not only that boaters enjoy exploring new destinations, but they love returning to old favorites as well.

Over the last five years, we have gathered at several great museums such as the Herreshoff Marine Museum in Bristol, RI; Maine Maritime Museum in Bath, ME; New Bedford Whaling Museum in Massachusetts; Peabody Essex Museum and House of Seven Gables in Salem, MA; East End Museum in Greenport, NY, and of course, Mystic Seaport Museum in Mystic, CT. We have also enjoyed drinks and appetizers as the sun set over beautiful rivers, bays and harbors. Several Brewer members followed the Charles W. Morgan to New Bedford to celebrate her historic return and others ventured up the Kennebec River to Bath to visit the renowned Bath Ironworks where destroyers and other prominent vessels have been built for decades. Still others braved the chill of the Stony Creek Brewery for an inside tour and samples. Whether it was educational, informative, adventurous or just plain fun, each Brewer or Safe Harbor Rendezvous provided great memories and new friendships.

This year we had a record number of boats at each of our four destinations-Block Island, Brewer Greenport/Stirling Harbor, Mystic Seaport and Brewer Essex Island. While we had some terrific weather most days that could account for the high participation, we also had a strong following of “Repeat Rendezvous-ers” who wanted to be there regardless of the forecast. Some even made it to all four!

On Block Island in early June, we gathered at Payne’s and with reassurance from Safe Harbor staff, managed to raft 50 boats in to place among the docks. Other SHM members who were not able to arrive by boat due to heavy weather, or were anchored out, joined us for the bus tour of the island by local personality, Howie, on the island’s only school bus. It was an informative, if not factual, narrative of the island sprinkled with bits of fascinating trivia. Our group filled the tour bus twice and took in the north and south lighthouses, the beach, town and beautiful countryside. Saturday afternoon, SHM members enjoyed an entertaining view from their boats of the wet and tired racers coming in from the Off Soundings regatta to Payne’s Dock. What seemed like hundreds of sailboats arrived in waves looking for the traditional “mudslide” to celebrate their arrival. Dinner and music were the order of the evening for our Rendezvous and breakfast Sunday was at a fairly leisurely pace before casting off for home. For the first time, the Rendezvous had a mothership operating as home base for Brewer/Safe Harbor staff. The Gerda Emelie is a 52’ ketch that was designed and built in Sweden in 1953, has crossed the Atlantic more than 5 times and lived in the North Sea, Mediterranean, the Caribbean and New England. Built of heavy double-planked mahogany, she was refit in 2006 by
Rives Potts, Safe Harbor Marinas COO. SHM staff were lucky enough to use her for the Block Island and Greenport Rendezvous and many of the members enjoyed a tour of the *Gerda* or the chance to relax on her aft deck.

July found Safe Harbor members again gathering for a Rendezvous, this time at Brewer Greenport and Brewer Stirling Harbor marinas in Greenport, NY. Our Friday welcome included appetizers of fresh-shucked oysters, locally-grown veggies, a North Fork wine tasting and gourmet pizza cooked onsite in the wood-fired oven of the PizzaRita truck! There were again more than 50 boats that attended and we ran a bus between town, the marinas and a nearby vineyard to help members visit all the local spots. We also arranged for a tour of Bug Light lighthouse by boat from the East End Museum. It was a beautiful day on the water and the restored lighthouse was charming without a single ghost sighting! Brewer Greenport hosted a BBQ dinner for more than 300 members in their big shed. It was decorated with sails and filled with the sounds of a local band that kept everyone dancing until it was time to close. Sunday was another gorgeous day on the water and many lingered to take full advantage of it on the way to their home port.

Mystic Seaport welcomed us in early August and we fit right in with the many types of watercraft found there. From the *Draken Harald Hårfa*re (English: Dragon Harald Fairhair), a Norwegian-built Viking ship presently visiting the Seaport, to the *Maryflower II* being restored in the Seaport’s shipyard, Safe Harbor craft, both power and sail, filled the docks and bulkheads. We had the opportunity to tour the new Thompson Exhibition Building with its advanced, environmentally-friendly engineering and later enjoy the benefits of its vast western-facing, covered deck while we sipped beverages and noshed on appetizers as afternoon turned into evening. We were also treated to a private audience with our own SHM member, Dr. Margaret Andersen who authored a book “On Land and On Sea” detailing the lives of women in the Rosenfeld collection of images from the 20th century. One of Mystic Seaport’s talented docents had memorized a speech given by one of the women featured in the book and shared it with us helping to bring to life the determination of the early suffragettes. And perhaps most of all, the magic of Mystic Seaport seemed to come to life once the gates were closed to the public and boaters spending the night could stroll through the museum enjoying the mix of modern and historic connections to the sea.

At our “homecoming” Rendezvous at the end of September, we filled Brewer Essex Island with more than 60 boats and well over 300 people to celebrate the wonderful season of 2017. We watched a movie while eating hot dogs and burgers Friday night with some s’more making happening in the background. Saturday coffee and Beachside donuts rallied many and when the sea glass jewelry-making class started, we had more than 50 people joining in the event. Gray skies and cooler temperatures called for “Plan B” to host the evening festivities inside but it didn’t keep anyone away! Wine-tasting and a presentation by clean water advocate and distance swimmer Christopher Swain started the evening, followed by dinner served by the SHM crew, and dancing to the band “Old Dog, New Trick” who clearly shared much of the same music growing up as our members. Essex Island has been a Rendezvous destination for three years now, and always seems to provide a special ambiance regardless of the weather or activities. This year was no exception.

“Rendezvous weekends are a great part of life as a Safe Harbor Member”, says Andrew Barksdale, Senior Regional Vice President. “Watch for them to be expanded as they are introduced to other parts of the country and tweaked to fit the various boating lifestyles of SHM members.”

We heartily invite you to join us for a Safe Harbor Rendezvous whether you’ve been to one, none or all of them! And if you have suggestions for a good location or activity, please drop a note to Lynn Oliver, Director of Member Experience at loliver@shmmarinas.com.

For 2018, the list of Safe Harbor Marinas Rendezvous include:
- **June 15-17**, Block Island
- **July 13-15**, Brewer Marina Bay Boston
- **August 3-5**, Mystic Seaport Museum
- **September 28-30**, Brewer Essex Island

Also in the planning stage for 2018:
- **Cuttyhunk** (late August)
- **Chesapeake Maritime Museum**, St. Michael’s (Sept/Oct)
Boat Yard Dogs!
Kevin and Hedi Winn are wrapping up their first summer as members at Brewer Plymouth Marine. Their relationship with BPM Safe Harbor began last August as they were awaiting the arrival of their new boat, The Eighth Day, from Nova Scotia. Put on a waiting list for a mooring with Plymouth Town Harbor, Kevin called Tim Moll, Regional Manager – East, to inquire about the availability of slips at Brewer Plymouth Marine in Plymouth, Massachusetts. Tim reviewed options with them and the Winns became members. Hedi explained, “We have not regretted the decision for one minute.” Kevin and Hedi have been avid boaters for many years on both sail and motor boats, but this is their first season with a Back Cove. Their new boat is larger and allows them to enjoy longer trips in choppy waters with ease.

The Winns enjoy both day trips and overnight excursions. This season they’ve explored many harbors around the New England coast. They cruise to Nantucket, Woods Hole, Cape Cod, Boston and Stellwagen Bank. They especially enjoy trips to Stellwagen where they can float amongst whales. “Sometimes we’ll be sitting on the boat and hear their blowholes spout. We turn around and they are right there.” Both Hedi and Kevin agree that has been one of their favorite experiences.

They have several children and grandchildren who live on and about the South Shore and are able to enjoy the boat with them. Naturally, it’s a highlight of summer for all! Already thinking about trips for the 2018 boating season Kevin and Hedi are looking forward to coming back to their slip at Brewer Plymouth Marine. ⭐
**ARKANSAS**
Brady Mountain Resort & Marina, Royal

**CALIFORNIA**
Anacapa Isle Marina, Oxnard
Ballena Isle Marina, Alameda
Cabrillo Isle Marina, San Diego
Emeryville Marina, Emeryville
Ventura Isle Marina, Ventura

**CONNECTICUT**
Brewer Bruce & Johnson’s Marina, Branford
Brewer Dauntless Marina, Essex
Brewer Deep River Marina, Deep River
Brewer Essex Island Marina, Essex
Brewer Ferry Point Marina, Old Saybrook
Brewer Harbor House Marina, Stratford
Brewer Pilots Point Marina, Westbrook
Brewer Stratford Marina, Stratford
Brewer Yacht Haven Marina, Stratford
Brewer Yacht Yard at Mystic, Mystic

**FLORIDA**
Burnt Store Marina, Punta Gorda
Calusa Island Marina, Goodland
Cape Harbour Marina, Cape Coral
Halifax Harbor Marina, Daytona Beach
Harborage Marina, St. Petersburg
Harbortown Ft. Pierce Marina, Fort Pierce
Pineland Marina, Bokeelia

**GEORGIA**
Aqualand Marina, Flowery Branch
Trade Winds Marina, Appling

**KENTUCKY**
Beaver Creek Resort & Marina, Monticello
Burnside Resort & Marina, Burnside
Jamestown Resort & Marina, Jamestown

**MARYLAND**
Brewer Bohemia Vista Marina, Chesapeake City
Brewer Hack’s Point Marina, Earleville
Brewer Oxford Boat Yard & Marina, Oxford

**MASSACHUSETTS**
Brewer Fiddler’s Cover Marina, Falmouth
Brewer Green Harbor Marina, Green Harbor
Brewer Hawthorne Cove Marina, Salem

Brewer Marina Bay Boston, North Quincy
Brewer Onset Bay Marina, Buzzards Bay
Brewer Plymouth Marine, Plymouth

**MICHIGAN**
Grand Isle Marina, Grand Haven
Great Lakes Marina, Muskegon

**MISSISSIPPI**
Aqua Yacht Harbor, Iuka

**NEW JERSEY**
Brewer Crystal, Point Pleasant
Brewer Manasquan River Club, Brick

**NEW YORK**
Brewer Capri Marina, Port Washington
Brewer Post Road Boat Yard, Mamaroneck
Brewer Stirling Harbor Marina, Greenport
Brewer Yacht Yard at Greenport, Greenport
Brewer Yacht Yard at Glen Cove, Glen Cove

**OHIO**
Lakefront Marina, Port Clinton
Sandusky Harbor Marina, Sandusky

**OKLAHOMA**
Harbors View Marina, Afton

**RHODE ISLAND**
Brewer Cove Haven Marina, Barrington
Brewer Cowesett Marina, Warwick
Brewer Greenwich Bay Marina, Warwick
Brewer Sakonnet Marina, Portsmouth
Brewer Wickford Cove Marina, North Kingstown

**TENNESSEE**
Eagle Cove Resort & Marina, Byrdstown
Holly Creek Resort & Marina, Celina

**TEXAS**
Emerald Point Marina, Austin
Freeport Marina, Freeport
Pier 121 Marina, Lewisville
Scotts Landing Marina, Grapevine
Silver Lake Marina, Grapevine
Twin Coves Marina, Flower Mound
Walden Marina, Montgomery

[www.shmarinas.com](http://www.shmarinas.com)
[www.byy.com](http://www.byy.com)
For those cruising to or spending time afloat in Florida this winter, there are five Safe Harbor Marinas that welcome you as a Member. Harbortown Marina is one of them, and is located in Fort Pierce, on the Atlantic Intracoastal Waterway, and offering all the services and amenities a boater could want. Just three minutes to the open ocean and with no bridges to clear, access to the marina is easy and attracts fishermen, day-trippers and cruisers alike to this 340-slip location. The description from our Safe Harbor website (shmarnas.com) provides more detail: Often called the “Sunrise City,” Fort Pierce is part of the Treasure Coast, a stretch of land from St. Lucie Inlet to Sebastian Inlet along Florida’s Atlantic coast. Natural and artificial reefs make for good fishing and diving. The Indian River Lagoon Estuary provides a haven for more than 4,000 plant and animal species. Visit the revitalized waterfront downtown area, which has retained its old Florida charm and scale. It offers contemporary shopping, dining, great fishing and a range of entertainment and activities such as the Farmers’ Market, Bike Night, Friday Fest, Jazz Market and the city-owned and -operated 1,200-seat Sunrise Theatre for the Performing Arts.

Harbortown Marina is known for its relaxed, friendly environment with a dock staff that receives high praise from members for their congeniality and professionalism. The high season runs from November 1 to June 1 and welcoming transients is a large part of their business. The staff understand guest and member boaters want to feel secure, comfortable and confident in their marina experience. Amenities include private boater’s lounge, pool, pavilion, free WiFi and cable, fitness room, laundry, private showers and restrooms, security 24/7, concierge service, Enterprise rental car services, fuel, fish cleaning stations, courtesy bicycles, nearby shopping and waterfront dining at Harbor Cove Restaurant.

For those in need of storage, the marina offers 30 acres of dry and trailer storage that is fenced and lighted. Slips are available on an annual, seasonal, extended stay and transient basis. Live-aboards are welcome.

Service is provided by Whiticar Marine which is based at Harbortown Marina and can handle all requests including repairs, maintenance, hull work, short haul, power washing and more. DIY’ers are allowed to work on their boats within the safety guidelines of the marina. Harbortown also offers a “Reserved Haul Out Program” for its members which provides boat owners reserved space in the event a Hurricane Watch is issued for Ft. Pierce.

While storms are a part of life on the Florida coast, Harbortown staff have developed best practices based on their experience of the ravages of the 2004 hurricane season. The “Reserved Haul Out Program” along with requirements such as all hauled sailboats must be strapped down with buried concrete anchors to protect them from falling over, have had a dramatic impact on reducing storm damage. Audrey Willmott, General Manager at Harbortown, recently explained that although they had sustained some damage from storms this fall, they would easily be back to normal for the start of the November season. “This is the safest place to be in a storm”, she explained. “Harbortown has a mangrove island that provides a natural barrier. That, combined with the storm procedures we have developed, provide the best protection when bad weather is imminent.”

Audrey has been with the company since 2005 when she joined as the Business Office Manager. A native Floridian, she is an advocate of the state and its renowned lifestyle of sun and water and has worked hard over the last 12 years to develop Harbortown in to a premier full-service marina.

If you get the chance to visit, be sure to stop in and say “Hello!” to Audrey and the rest of the staff. “Most of our members already know Brewer and were thrilled with the merger,” Audrey said. “I expect we will see more Safe Harbor transients as a result, and it’s all good! We look forward to having them visit soon.”

Safe Harbor Members are welcome to use their Black Card benefits at all locations. See pages 4 & 5 for more details on the 2018 program.
Liz McKee began working for Brewer Plymouth Marine in 2012. She’s not hard to miss with her long red hair and bright smile.

If you’ve stopped into Brewer Plymouth, you probably met Liz in the Dock Office at the front desk. She has advanced quickly and now serves as Assistant Dockmaster. Liz’s main duties include overseeing the dock office, marina, and managing the incoming transients. She has built a rapport with the members and even welcomes her morning “regulars” for a coffee in the dock office. “One of the major perks of my job is the people you meet and the relationships you build every day. Our members at Brewer Plymouth are some of the best” she notes.

Liz also helps in the Main office during the winter. “While going to college, Tim (GM) and Janet (Office Manager) were very flexible with my hours, which allowed me to work while I was also in school.” Liz recently graduated from Dental Hygiene School, but plans to continue working for the Brewer/SHM Family. “I love what I do at Brewer Plymouth,” she explains. “I don’t think I could ever leave.”

Liz is also an active member in her community. In the spring, she helps coach the Plymouth High School girls’ lacrosse team. She also volunteers at a women and children’s homeless shelter once a week. “I truly am passionate about helping others. Working around such gorgeous, but very expensive boats, can remind you that life isn’t this way for everyone. I’m fortunate to work on the water and be surrounded by a variety of unique, amazing vessels.” She also enjoys using her stand up paddleboard and boating with friends.

If you ask any of the crew at Brewer Plymouth, they will tell you Liz spoils them with her baked goods, bringing them in about three times a week. “No one is going hungry in the shop!”, she laughs, “I like to bake, and the guys like to eat, so everyone wins.”

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Visit Safe Harbor this winter at any of these Northeast Boat Shows!
Effective 1 August 2017, Brewer Yacht Sales has become a preferred partner of Safe Harbor Marinas. Recently acquired by longtime BYS broker Hal Slater, Brewer Yacht Sales will continue to operate at key Safe Harbor locations and will maintain its close relationship with Safe Harbor's Brewer brand. BYS will continue to provide guidance and professionalism to help others “enjoy the boating lifestyle,” whether they’re assisting a new boater, facilitating seasoned boaters with the transition into their next boat, or helping an owner sell so they can pursue their next adventure.

Hal acquired Brewer Yacht Sales from Brewer Yacht Yards (now within the family of Safe Harbor Marinas) with the goal of continuing the Brewer tradition of honesty, integrity, and respect. Although Brewer Yacht Sales is now an independent entity, it is dedicated to continuing “business as usual” with the Safe Harbor team and providing professional, knowledgeable guidance as clients pursue their dreams of being on the water. Brewer Yacht Sales will continue to have offices at the ten present locations at Safe Harbor Marinas located in Connecticut, Rhode Island, Massachusetts and New York with growth plans to expand to locations from Maine to Florida and nationally to serve their client base as a preferred business partner of Safe Harbor Marinas.

Most of the seasoned Brewer brokers are Certified Professional Yacht Brokers (CPYB) and members of YBAA, the foremost association of yacht sales professionals. Their professionalism, integrity, and respect in the marine industry has and will continue to provide knowledgeable guidance to help their clients buy and sell their boats.

Jackie Joslyn has been named CFO of the company. Jackie’s experience and knowledge of the Yacht Brokerage industry will also help guide many of our marketing efforts.

When Jack Brewer was asked to comment he replied, “I believe that a separate and independent Brewer Yacht Sales was the best option going for everyone involved. Yacht sales is not the primary business of Safe Harbor Marinas. However, it was important to Safe Harbors that the exceptional relationship between the boat owner, marina, and brokerage be maintained. A separately owned and independent sales company staffed by the same personnel will do just that. Also, the new company will have the opportunity to establish sales offices at additional Safe Harbor locations, benefitting Brewer Yacht Sales, Safe Harbor Marinas, and our Members. Should be a Win-Win-Win!!”

Rives Potts, COO of Safe Harbor Marinas, commented, “we could not have aligned ourselves with a better yacht brokerage partner than the current staff at Brewer Yacht Sales. When Hal Slater stepped forward with a proposal to acquire the Brewer Yacht Sales brand we knew it fit our direction. Hal has a passion for this business; he has been a top producer of brokerage sales over the years, and he served on the Yacht Brokers Association of America board for six years prior to becoming the association’s President for the 2015/2016 term. After stepping down, Hal was asked to remain on the board after his term and he now serves as a member of the future planning committee for the association. He has recently been asked to serve on the member advisory board for Yachtworld.com which is the industry’s MLS system. Hal has also been active with the American Boating Congress on Capitol Hill in Washington as an advocate lobbying on important industry issues. Hal is very well known and respected within this industry and with those relationships I know he will be successful in growing the Brewer Yacht Sales brand”.

For more info, log onto Brewer Yacht Sales at breweryacht.com or call us at 860-399-6213.
NAVIGATE YOUR WAY TO BETTER BOAT INSURANCE AT SAFE HARBOR MARINAS

For Members of Safe Harbor Marinas: Our Preferred Boat Insurance Program

In addition to comprehensive coverage, this special insurance policy includes a unique bundle of benefits that no other boat insurance policy offers:

- **ZERO DEDUCTIBLE.** When a Safe Harbor Marinas facility does the repair, your deductible is waived, up to $10,000. For claims under $10,000, the deductible is reduced by 50%. Plus, there is no deductible for electronics. The best protection against catastrophic repair costs.

- **100% HURRICANE HAUL COVERAGE.** The haul and re-launch of your boat will be covered if it is located in a Watch, Warning, or the 3-Day Track Forecast Cone for a Hurricane or a Tropical Storm, as issued by NOAA. Avoid costly haul and re-launch fees.

- **100 MILE TOW BACK.** Emergency towing coverage over water to the nearest Safe Harbor Marinas location that can handle your repair or to the nearest facility where repairs can be made. Safety for you and your crew.

- **12-MONTH NAVIGATION & EXTENDED RANGE.** No lay-up dates and full US navigation, with Inland and Coastal options. Go where you want with confidence.

Reduce your exposure to risk and protect the yacht you love. Contact Gowrie Group for a free consultation about our Safe Harbor program.

*The Safe Harbor Marinas Preferred Insurance Policy, which is underwritten by AIG New Hampshire Insurance Company, is only available to members of Safe Harbor Marinas. The AIG policy language and Safe Harbor Marinas Endorsement will define the exact terms and conditions for the benefits defined above. Not all members of Safe Harbor Marinas will qualify for the Safe Harbor Preferred Insurance Policy from AIG. Gowrie Group may provide alternative insurance policy options which will not include the bundle of benefits described above.