

# BREWER HAWTHORNE COVE MARINA

10 WHITE STREET, SALEM MA 01970

PHONE - (978) 740-9890

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Customer Name: \_\_\_\_\_

Vessel: \_\_\_\_\_ Date wanted: \_\_\_\_\_

## 2016 DECOMMISSIONING & WINTER WORK CHECKLIST

PLEASE CHECK OFF THE WORK THAT YOU WOULD LIKE PERFORMED AND SIGN BELOW. PRICES ARE FOR LABOR ONLY (UNLESS OTHERWISE NOTED). FLAT RATES (PER FT CHARGES) ARE A GUIDELINE FOR BOATS UNDER 40' LOA. IF ADDITIONAL LABOR IS REQUIRED TO WINTERIZE ENGINE(S) OR SYSTEM(S), UNSTEPPING AND/OR STORING MASTS, THE LABOR WILL BE BILLED AT THE RESPECTIVE DEPARTMENT'S HOURLY RATE. WORK PERFORMED ON BOATS OVER 40' WILL BE CHARGED ON A TIME AND MATERIALS BASIS, UNLESS OTHER ARRANGEMENTS ARE MADE AT SIGNING. PRICES DO NOT INCLUDE FREIGHT CHARGES IF APPLICABLE. MATERIALS, SALES TAX, SUBCONTRACT, FREIGHT, AND A 1.5% ENVIRONMENTAL COMPLIANCE CHARGE ARE EXTRA AND WILL BE APPLIED ACCORDINGLY. WORK ORDERS FOR DECOMMISSIONING AND/OR OTHER SERVICES WILL BE BILLED AS WORK PROGRESSES AND MAY BE PARTIALLY BILLED OVER SEVERAL MONTHS TIME.

- |                          |      |                                      |      |
|--------------------------|------|--------------------------------------|------|
| <input type="checkbox"/> | 1610 | SEATRIAL BOAT BEFORE DECOMMISSIONING | \$85 |
| <input type="checkbox"/> | 2010 | TOW BOAT IN FROM MOORING             | \$65 |

ANY BOAT STILL ON MOORING AT TIME OF HAUL WILL BE CHARGED FOR THE TOW

**MECHANICAL DECOMMISSIONING:** MATERIALS ARE **NOT** INCLUDED IN ANY PRICES. FLAT RATE DECOMMISSIONING PRICES ARE LABOR PRICES PER ENGINE OR GENERATOR.

- |                          |      |   |                    |            |          |
|--------------------------|------|---|--------------------|------------|----------|
| <input type="checkbox"/> | 1301 | WINTERIZE HEAD SYSTEMS  | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1303 | WINTERIZE WATER SYSTEMS   | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1305 | WINTERIZE A/C SYSTEMS   | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1307 | WINTERIZE REFRIGERATION SYSTEMS   | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1401 | WINTERIZE INBOARD ENGINE  | \$240 PER ENGINE   | ( ) SINGLE | ( ) TWIN |
| <input type="checkbox"/> | 1403 | WINTERIZE ENGINE AND STERN DRIVE (INCLUDES GEAR OIL CHANGE)<br>(IF STERN DRIVE SERVICE IS NOT DESIRED THEN CHECK 1401 FOR ENGINE ONLY<br>OR 1490 BELOW FOR STERN DRIVE/OUTBOARD SERVICES) | \$300 PER ENGINE   | ( ) SINGLE | ( ) TWIN |
| <input type="checkbox"/> | 1405 | WINTERIZE OUTBOARD 2-17HP   | \$135 PER ENGINE   |            |          |
| <input type="checkbox"/> | 1407 | WINTERIZE OUTBOARD 18HP & UP  | \$85/HOUR          | ( ) SINGLE | ( ) TWIN |
| <input type="checkbox"/> | 1409 | WINTERIZE GENERATOR   | \$145 PER ENGINE   |            |          |
| <input type="checkbox"/> | 1420 | CHANGE FUEL FILTERS   | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1430 | CHANGE ENGINE OIL AND FILTER  | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1435 | CHANGE TRANSMISSION FLUID   | \$85/HOUR          |            |          |
| <input type="checkbox"/> | 1440 | COMPUTER OIL ANALYSIS   | \$21.95 PER ENGINE | ( ) SINGLE | ( ) TWIN |

**STERN DRIVE/OUTBOARD SERVICES** MATERIALS ARE **NOT** INCLUDED IN ANY PRICES.

- |                          |      |  |                 |
|--------------------------|------|--|-----------------|
| <input type="checkbox"/> | 1485 | SCRAPE, SAND & PAINT OUTDRIVE (MUST BE REMOVED)  | \$85/HOUR       |
| <input type="checkbox"/> | 1490 | STERN DRIVE SERVICE, INSPECT LUBE JOINTS AND REINSTALL<br>INCLUDES INSPECTION/CLEAN/PRESSURE TEST/GEAR OIL CHANGE<br>& TOUCH UP PAINT (DOES NOT INCLUDE REMOVAL) | \$300/FLAT RATE |
| <input type="checkbox"/> | 1505 | CHANGE LOWER UNIT OIL ONLY   | \$85/HOUR       |

**MECHANICAL SERVICE WORK:** MATERIALS ARE **NOT** INCLUDED IN ANY PRICES.

- |                          |      |  |           |
|--------------------------|------|--|-----------|
| <input type="checkbox"/> | 1510 | REPLACE ZINCS, CHECK & CLEAN RUNNING GEAR                | \$85/HOUR |
| <input type="checkbox"/> | 1520 | REMOVE BATTERIES (DOES NOT INCLUDE STORAGE)              | \$85/HOUR |
| <input type="checkbox"/> | 1523 | SERVICE AND CHARGE BATTERIES ON BOAT                     | \$85/HOUR |
| <input type="checkbox"/> | 1524 | CHARGE BATTERIES IF REMOVED                              | \$15/EACH |
| <input type="checkbox"/> | 1530 | CHECK ENGINE/GENERATOR IMPELLER AND REPLACE AS NECESSARY | \$85/HOUR |
| <input type="checkbox"/> | 1532 | REMOVE AND REPLACE CUTLASS BEARING                       | \$85/HOUR |
| <input type="checkbox"/> | 1533 | SERVICE BILGE PUMP                                       | \$85/HOUR |
| <input type="checkbox"/> | 1534 | CHECK TRIM TABS  | \$85/HOUR |
| <input type="checkbox"/> | 1535 | SERVICE SEACOCKS   | \$85/HOUR |
| <input type="checkbox"/> | 1536 | CHECK AND LUBE STEERING                                  | \$85/HOUR |
| <input type="checkbox"/> | 1537 | REPACK STUFFING BOXES                                    | \$85/HOUR |

CONTINUED ON NEXT PAGE...

Customer Name: \_\_\_\_\_  
Vessel: \_\_\_\_\_ Date wanted: \_\_\_\_\_

**RIGGING DECOMMISSIONING:** MATERIALS ARE **NOT** INCLUDED IN ANY PRICES. "PREP MAST TO UNSTEP" INCLUDES DISCONNECTING WIRING, HYDRAULICS, BACKSTAY RADARS, REMOVAL OF BOOMS, NECESSARY FURNITURE, WEDGES, RUNNING RIGGING, REMOVING TAPE TO ACCESS PINS AND LOOSEN TURNBUCKLES. "UNSTEP MAST" IS DEFINED AS DISCONNECTING STANDING RIGGING (REMOVING CLEVIS PINS) AND REMOVING MAST ONLY.

- |                          |      |   |           |
|--------------------------|------|---|-----------|
| <input type="checkbox"/> | 3400 | UNSTEP MAST 25' & UNDER   | \$200     |
| <input type="checkbox"/> | 3402 | UNSTEP MAST 26' & OVER  | \$300     |
| <input type="checkbox"/> | 3760 | PREP FOR UNSTEP MAST (MINIMUM 1 HR FOR ALL BOATS BEING UNSTEPPED) | \$75/HOUR |
| <input type="checkbox"/> | 3405 | REMOVE GEAR   | \$55/HOUR |
| <input type="checkbox"/> | 3410 | BEND OFF SAILS  | \$75/HOUR |
| <input type="checkbox"/> | 3425 | REMOVE DODGER   | \$55/HOUR |

**\*\* No Boats will be hauled with sails on, any sails left on will be removed by the yard at the owner's expense\*\***

**RIGGING SERVICE WORK:**

- |                          |      |   |           |
|--------------------------|------|---|-----------|
| <input type="checkbox"/> | 3025 | INSPECT MAST & STANDING RIGGING                 | \$75/HOUR |
| <input type="checkbox"/> | 3505 | CLEAN & LUBE TURNBUCKLES                        | \$75/HOUR |
| <input type="checkbox"/> | 3510 | CLEAN & LUBE WINCHES                            | \$75/HOUR |
| <input type="checkbox"/> | 3515 | CHECK & TIGHTEN KEEL BOLTS                      | \$75/HOUR |
| <input type="checkbox"/> | 3520 | CLEAN & LUBE ROLLER FURLING (MUST BE UNSTEPPED) | \$75/HOUR |
| <input type="checkbox"/> | 3530 | DISCONNECT MAST ELECTRICAL                      | \$75/HOUR |

**YARD:**

NOTE: SHRINK WRAP DOOR WILL BE INSTALLED ON ALL BOATS WRAPPED BY BHCM INC. (INCLUDED IN PRICE BELOW)

- |                          |      |                                   |              |
|--------------------------|------|-----------------------------------|--------------|
| <input type="checkbox"/> | 5690 | SHRINKWRAP POWER BOAT 19' & UNDER | \$14.00/FOOT |
| <input type="checkbox"/> | 5691 | SHRINKWRAP POWER BOAT 20-29'      | \$14.50/FOOT |
| <input type="checkbox"/> | 5692 | SHRINKWRAP POWER BOAT 30-39'      | \$17.50/FOOT |
| <input type="checkbox"/> | 5693 | SHRINKWRAP POWER BOAT 40' & OVER  | \$20.50/FOOT |
| <input type="checkbox"/> | 5694 | SHRINKWRAP SAIL BOAT 19' & UNDER  | \$17.00/FOOT |
| <input type="checkbox"/> | 5695 | SHRINKWRAP SAIL BOAT 20-29'       | \$17.50/FOOT |
| <input type="checkbox"/> | 5696 | SHRINKWRAP SAIL BOAT 30-39'       | \$20.50/FOOT |
| <input type="checkbox"/> | 5697 | SHRINKWRAP SAIL BOAT 40' & OVER   | \$23.25/FOOT |
| <input type="checkbox"/> | 5685 | INSTALL CUSTOMER OWNED COVER      | \$55/HOUR    |
| <input type="checkbox"/> | 2020 | REMOVE OUTRIGGERS, ETC..          | \$55/HOUR    |

SHRINK WRAPPING: CALL FOR QUOTES FOR SHRINK WRAPPING BOATS WITH FLYBRIDGES OR TOWERS. SHRINK WRAP PRICE DOES NOT INCLUDE ANY REPAIRS TO SHRINK WRAP DUE TO STORM DAMAGE DURING WINTER STORAGE. IF SUCH DAMAGE OCCURS, BHCM WILL NOTIFY THE OWNER OF REPAIRS AND WILL BE BILLED AT REGULAR RATE. REMOVAL OF EQUIPMENT, FITTINGS, ENCLOSURES AND ANTENNAE ARE MANDATORY AND ARE NOT INCLUDED IN THE PRICE. IF NOT COMPLETED BY THE CUSTOMER THEY WILL BE BILLED ON A TIME AND MATERIALS BASIS.

**OTHER WORK:**

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KEYS OR COMBINATION MUST BE PROVIDED OR DELAYS WILL OCCUR. RATES ARE BASED ON VESSELS THAT ARE LAND STORED. ADDITIONAL CHARGES WILL INCUR IF BATTERIES ARE REMOVED OR FOUND DISCHARGED BEFORE WINTERIZATION. THE MARINA IS NOT RESPONSIBLE FOR WINTERIZATION ARRANGED AFTER FREEZING WEATHER COMMENCES.

WE ASK THAT YOU PLEASE READ THE GENERAL YARD RULES & CONDITIONS ATTACHED TO THIS AGREEMENT, AND THAT YOU UNDERSTAND THEM FULLY BEFORE SIGNING. IF YOU HAVE ANY QUESTIONS PLEASE GIVE US A CALL. BILLS WILL BE PROCESSED MONTHLY. INVOICES ARE DUE UPON RECEIPT. A 1% SERVICE CHARGE (12% ANNUALLY) WILL BE ADDED TO ALL BALANCES 30 DAYS PAST DUE. ALL LEGAL AND COLLECTION FEES ARE THE RESPONSIBILITY OF THE VESSEL OWNER. ALL BILLS MUST BE PAID PRIOR TO LAUNCH.

**OWNER'S SIGNATURE** \_\_\_\_\_ **DATE** \_\_\_\_/\_\_\_\_/\_\_\_\_

I have read the conditions stated herein and request that the work indicated above be performed.  
I understand that service work is performed in sequence of receipt.